Terms of Reference

Landscape Manager: Indus Ecoregion

WWF-Pakistan

Reporting to: Regional Head, Sindh / Balochistan
Grade / Title: D2
Duty Station: WWF-Pakistan’s Regional Office, Karachi
Work Week: 5 days (Monday to Friday) 40 hrs / week
Work Hours: 0830 hrs to 1715 hrs

Working Relationships

External
Relevant Government Departments, Private Sector Companies, Financial Institutions, Investors, Local Communities, Community Based Organizations, Academic Institutions

Internal
WWF-Pakistan teams, Dutch Fund for Climate & Development (DFCD) and Landscape Finance Lab teams from WWF Network

Summary

The position will be responsible for the overall coordination and implementation of WWF-Pakistan’s DFCD funded Indus Delta Ecoregion Project titled “DFCD Discover Phase [Indus Delta]” (the “Project”). As the focus of the Project is the identification, development and piloting of Bankable Conservation projects i.e. conservation projects which are financially self-sustaining (investment based conservation) the scope of the incumbent’s role will include interaction with the relevant stakeholders and help build partnerships with relevant private sector entities, community based organizations, banks, private sector investors, and relevant government entities in Sindh, and overall corporate / investment engagement support. S(he) will also be involved in overseeing and reviewing all studies, baselines, assessments, supply chain valuations, private sector mapping, and all other incidental data collation and updation relevant for the implementation of the Project. The majority of the project activities will be carried out in Sindh.

Duties and Responsibilities

1. Responsible for the overall coordination and liaison with the relevant Practice Teams, Regional Teams, and the DFCD team to ensure the implementation of the Project activities;

2. Responsible for planning, implementation, and reporting on Project inception activities, which includes, but is not limited to, orientations, team building, developing work / action plans;

3. Coordinate with technical teams when conducting studies and developing their TORs, baselines, assessments, supply chain valuations, private sector mapping, and all other incidental data collation
and updation relevant for the implementation of the Project;

4. Compare past and current research findings, undertake gap analysis and prepare reports;

5. Organize frequent and structured interaction within and across the relevant technical teams to ensure effective knowledge development, capture and transfer, sharing of lessons, identifying synergies and potential innovative solutions

6. Landscape Level Knowledge Management - collate, manage, and keep a record of all data, information and past and current studies, research, baselines etc. done in relation to the Landscape / Indus Delta Ecoregion;

7. Develop and maintain an active pipeline of bankable projects, and mapping of bankable project sites with GIS team;

8. Highlight compelling stories from the field that promotes WWF-Pakistan’s conservation effort within and outside the WWF network;

9. Assist in developing pitches for investors / private sector, and mapping of financial sector institutions;

10. Update membership and coordinate meetings for landscape level multi-stakeholder platforms, perform multi-stakeholder mapping and liaison;

11. Maintain close strategic and sustained working relationships within the WWF network.

**Selection Criteria**

**Education, Experience & Working Knowledge**

- A relevant Masters degree, e.g. in Green Finance, Environmental Economics, Sustainable Supply Chain Development, Agricultural Economics, Water Stewardship, Natural Resource Management, Coastal Sustainable Development;
- At least 5-7 years’ experience in sustainable supply chain development and management, and environmental economics and in the development, management, and delivery of market-based conservation projects;
- Knowledge of Green Finance, Green Bonds will be an added advantage;
- Demonstrated ability in development, management and delivery of nature conservation projects, (ability to effectively manage and supervise people and projects and to plan, schedule and budget projects / initiatives);
- Excellent knowledge of the global and/ or regional conservation arena, key players, and policy processes, private sector, investors, green finance;
- Strong commitment to conservation and development issues;
- Knowledge of subject matter on agricultural, inland and coastal fisheries, circular economy, sustainable supply chain development and management, and environmental economics will be
considered an advantage;
- Specialization in working with communities on natural resource related issues established through relevant work experience;
- Familiarity with the WWF Network’s Practices and ecoregion / landscape level conservation work would be an advantage;
- Demonstrated ability to work with local, private, and international investors, including banks and the corporate sector.

Skills and Abilities
- Experience of working in a multicultural / multinational environment;
- Demonstrated experience in working in partnership with government, civil society and corporate sector to achieve change;
- Excellent diplomatic and communication skills, including an ability to communicate effectively with a broad range of individuals within and outside the WWF Network;
- Fluency in oral and written English is essential;
- Proficiency in Sindhi will be useful;
- Exceptional Presentation Skills, attention to detail, diplomacy and discretion;
- Adheres to WWF’s values;
- Proficiency in the use of computer office applications on word processing, spreadsheet and presentation.

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